

The Ornament Company 2009 Pricing

Prices effective 7/1/09

Per piece pricing:	Short Run*	Save \$1.25	Save \$1.75	Save \$2.00	Save \$2.25
	200 pcs	300-499	500-749	750-999	1000-2000
Ornament-(3-D, gift-boxed)	\$8.10	\$6.85	\$6.35	\$6.10	\$5.85
Suncatcher-(3-D, gift-boxed; w/blue stained glass)	\$9.75	\$8.50	\$8.00	\$7.75	\$7.50
Mailer Ornaments- (Flat in a cello sleeve, no box)	\$6.85	\$5.60	\$5.10	\$4.85	\$4.60
Art / Tooling- one time development fee	\$250.00	\$250.00	\$250.00	\$250.00	\$250.00

*Our metal etchers require a 300 piece minimum. However, you may order a short run of 200 pieces at a premium price and we will use the spares for our samples inventory. The more cost effective option would be 300 pieces, as reorder pricing is based on your initial order pricing.

Additional Options

Design Proof	A one-time art + tooling fee is charged on all new designs .	\$250.00
	E-mail of the design proof for your approval is free	Free
	Optional packaged paper cut out of your design for your approval sent via UPS	\$35.00
Artwork revisions	Copy changes to wording on artwork	Free
	Non-text artwork revisions if requested, are pro-rated and billed at \$60 per hour	\$60.00
	Complete artwork redo with new approval proof	\$150.00
	Retool an existing design with text and/or date only perimeter changes	\$125.00
Production time	Approval delays will increase production time. Shipment is 6 weeks from approval (5 wks for rush orders).	
	Standard 8 week service	Free
	Optional 7 week rush service	\$100.00
	Optional 6 week super rush service	\$200.00
Shipping Charges	Allow an additional 2-5 business days for ground delivery. Expedited shipping options also available.	
	Free ground shipping if both the deposit and final invoice are paid by check.	Free
	Standard UPS shipping	at cost
Miscellaneous	Marketing kit (color photo flyer, sales tips, order form & disc with ornament photos)	Free
	Optional brass display stand	\$2.50
	Sales tax of 5% is added only to non-exempt Virginia organizations	5%
	Your final quantity may vary by +/- 5% due to losses/gains in the metal etching process	at cost

Notes:

- 1) Ornaments are available in our standard **24 Kt. Gold finish or optional silver finish for the same prices.**
- 2) You may **mix quantities of boxed** ornaments and suncatchers of the same design **to meet order minimums.**
- 3) A 3-D **boxed ornament is our standard metal only** traditional ornament. Our exclusive 3-D **stained glass suncatcher** is the same metal with **opalescent blue hand-swirled stained glass affixed to the back, and is more of a year-round display piece.**