

The Ornament Company 2010 Price List

effective June 1st, 2010

| Per piece pricing: | Short Run* | Save \$1.25 | Save \$1.75 | Save \$2.00 | Save \$2.25 |
|--|------------|-------------|-------------|-------------|-------------|
| | 200 pcs | 300-499 | 500-749 | 750-999 | 1000-2000 |
| Ornament-(3-D, gift-boxed) | \$8.20 | \$6.95 | \$6.45 | \$6.20 | \$5.95 |
| Suncatcher-(3-D, gift-boxed; w/blue stained glass) | \$9.85 | \$8.60 | \$8.10 | \$7.85 | \$7.60 |
| Mailer Ornaments- (Flat in a cello sleeve, no box) | \$6.95 | \$5.70 | \$5.20 | \$4.95 | \$4.70 |
| Art / Tooling- one time development fee | \$275.00 | \$275.00 | \$275.00 | \$275.00 | \$275.00 |

*Our metal etchers require a 300 piece minimum. However, you may order a short run of 200 pieces at a premium price and we will use the spares for samples.

Options

| | | |
|--------------------------|--|------------------|
| Design Proof | A one-time art + tooling fee is charged on all new designs. | \$275.00 |
| | E-mail of the design proof for your approval is free | Free |
| | Optional packaged paper cut out of your design for your approval sent via UPS | \$40.00 |
| Artwork revisions | Copy changes to wording on artwork | Free |
| | Non-text artwork revisions if requested, are pro-rated and billed at \$60 per hour | \$60/hour |
| | Complete artwork redo with new approval proof | \$175.00 |
| | Retool an existing design with text and/or date only perimeter changes | \$150.00 |
| Production time | Approval delays will increase production time. Shipment is 6 weeks from approval (5 wks for rush orders). | |
| | Standard 8 week service | Free |
| | Optional 7 week rush service | \$100.00 |
| | Optional 6 week super rush service | \$225.00 |
| Shipping Charges | Allow an additional 2-5 business days for ground delivery. Expedited shipping options also available. | |
| | Free ground shipping if both the deposit and final invoice are paid by check. | Free |
| | Standard UPS shipping | at cost |
| Miscellaneous | Marketing kit (color photo flyer, sales tips, order form & disc with ornament photos) | Free |
| | Optional brass display stand | \$3.00 |
| | Sales tax of 5% is added only to non-exempt Virginia organizations | 5% |
| | Your final quantity may vary by +/- 5% due to losses/gains in the metal etching process | at cost |

Notes:

- 1) Ornaments are available in our standard **24 Kt. Gold finish or optional silver finish for the same prices.**
- 2) You may **mix quantities of boxed** ornaments and suncatchers of the same design **to meet order minimums.**
- 3) A 3-D **boxed ornament is our standard metal only** traditional ornament. Our exclusive 3-D **stained glass suncatcher** is the same metal with **opalescent blue hand-swirled stained glass affixed to the back, and is more of a year-round display piece.**

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IMPORTANT HOLIDAY SHIPPING NOTICE

FOR GUARANTEED HOLIDAY DELIVERY YOUR ORDER MUST BE PLACED BY THE DATES LISTED BELOW.

| | standard service | 7 week service (\$100 fee) | 6 week service (\$200 fee) | | |
|--------------------------|--------------------|----------------------------|----------------------------|-------------------------------|------------|
| For Thanksgiving: | Order by Sept 21st | Sept 28th | Oct 5th | receive <u>no later</u> then: | 11/23/2010 |
| For Christmas: | Order by Oct 15th | Oct 22nd | Oct 29th | receive <u>no later</u> then: | 12/22/2010 |

Dates above are based on standard UPS ground shipping. Expedited UPS Next Day, 2 Day & 3 day shipping options are available at customer expense, please contact us to arrange expediting.

Orders after these dates will be accepted but cannot be GUARANTEED for holiday delivery. We will of course make every possible effort to ship your order as soon as possible!